

FedSources Releases New Small-Business Rankings

Lists of Top 25 Small Businesses Working with the Federal Government Reflect New SBA Classifications

McLean, VA – [FedSources](#), a Washington Management Group Company, today released figures listing the top 25 small businesses working with the Federal Government in the areas of information technology and professional services. The figures provide rankings across 21 different organizations – including many cabinet-level agencies from the U.S. Army to the Department of Health and Human Services. The lists specifically note disadvantaged categories such as veteran-owned, woman-owned, 8(a), HUBZone, etc.

This year, the rankings reflect changes made by the [Small Business Administration \(SBA\)](#), wherein certain companies have grown too large to still be considered small businesses. A company that is no longer considered a small business by the SBA is not part of the FedSources ranking.

This information is particularly relevant for integrators, which often use these figures to help target teaming partners for small-business credits or for small-business set-aside contracts. For small businesses, these figures reveal which types of companies are most successful in doing business with which agencies.

“We’ve done a lot of work analyzing this data from a long-term, strategic perspective,” says Ruth Zein, Vice President of Content Development at FedSources. “These rankings only include companies that the SBA considers small businesses, and only those with government prime-contractor experience.”

The following is a sample of the data, listing the top five small businesses within two select agencies:

Department of Health and Human Services:

Company Name	Dollars (\$000)	Business Type(s)
Merlin International, Inc.	\$26,014	Veteran-Owned, 8(a), Small Disadvantaged Business
STG International, Inc.	\$24,852	Woman-Owned, 8(a), Small Disadvantaged Business
Synectics for Management Decisions, Inc.	\$24,727	
Professional & Scientific Associates, Inc.	\$19,717	Woman-Owned
B L Seamon Corporation	\$15,314	Small Disadvantaged Business, HUBZone

U.S. Army:

Company Name	Dollars (\$000)	Business Type(s)
Sensor Technologies, Inc.	\$180,505	
Science and Engineering Services, Inc.	\$146,357	
EFJ, Inc.	\$89,981	
EOIR Technologies	\$88,212	
The Eyak Corporation	\$80,502	Alaska Native Corporation, 8(a), Small Disadvantaged Business

"This kind of information is critical for companies looking to do business with the government," says Bill Gormley, President and CEO of FedSources. "Veteran-owned businesses, disadvantaged businesses, and large companies will all be able to look at this data and gain a better understanding of which small businesses are winning relevant Federal bids."

The rankings reflect analysis of 2007 contract dollars from the [Federal Procurement Data System](#) (FPDS), and company information from the [Central Contractor Registration](#) (CCR). More than 1,000 companies were analyzed.

The complete list of small business rankings and many other valuable analyses are available online for FedSources clients. To find out how to become a FedSources client, call 703-610-8700 or visit www.fedsources.com and visit the "[Free Trial Offer](#)".

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